



SCOLVO INTELLIGENT SALES SOLUTIONS

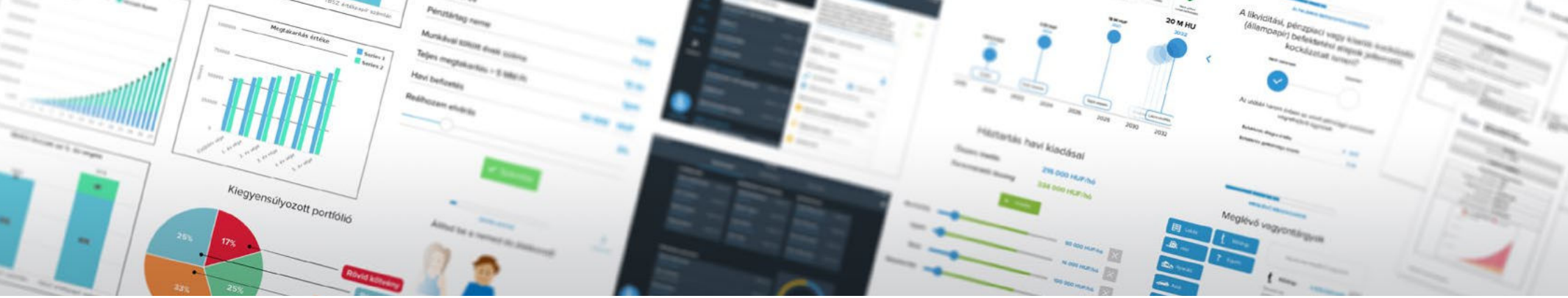
Our Mission

To provide an easy tool for every client to think about their short-, medium-, and long-term financial goals so they can make timely and well-informed decisions for the present and future.

We believe in personal sales. The solution provided by Scolvo helps to ensure that nothing is left out of the consulting process that leads to the best possible financial solution offered.

We are constantly learning how to use it to transform your sales flow into online and mobile sales.





How do we support the achievement of business objectives?

More effective sales

- We support the **advisors with a tool** that enables them assessing their client's potential financial needs with ease and in the best way.
- At the end of the conversation, **tailor-made financial solutions** with custom product calculations are provided.
- Simple language and visualisation > Satisfied customer, growing customer experience
- **Selling** becomes faster and **more productive**, making the whole process more efficient > time will be freed up for additional sales activities.
- **Quality Assurance:** The minimum selling technique and line of reasoning will be provided by the advisor.
- **Continuous optimisation:** Every step of the way can be analysed, using automated A/B tests the most effective routes could be selected.
- It is easy and **quick to intervene** and to launch new mini-campaigns.

How do we support the sales processes?

Smooth sales network

- The key to a successful sales meeting is a **confident consultant**. With the Scolvo methodology, any advisor can confidently recommend any product ranges even if they have less experience.
- In the Scolvo application you can share motivational messages. **As a community, users can provide** each other with useful tips, tricks, and learn from each other.
- The application has the ability to **set up a customised sales plan** for the advisor and to provide a daily report.
- We provide a **simpler training process**, due to the gamified flow that helps you not to get lost in the details and to easily grasp the essentials.
- **From usage data, we can draw conclusions** about customer behaviour in sales situations, so best practices can be distributed across the network.





Why is Scolvo Intelligent Sales Solution the best choice for You?

- We help you create the **most effective sales flow from a variety of predefined elements** provided by the software.
- **Template with branding elements**, front systems adjusted to different target groups and segments.
- Quick and easy **roll-out**: Within **3-5 months** You will be able to put an already tested tool into the hands of your advisors.
- Since it is an “off-the-shelf” product, the **implementation cost is reasonable** compare to a classic IT development.
- During the first 2 months of implementation, our colleagues will provide You **training and daily support**.
- With the Scolvo **multichannel solution**, you can run the program **on any device** from laptop to mobile phone.
- Daily **report are available** and any number of queries can be predefined.





www.scolvo.com
hello@scolvo.com

+36 1 481 4682

